



## Where can product managers develop regional solutions for global feed issues?



Do you have what it takes to drive growth in the livestock feed industry? Do you have a passionate interest in animal nutrition? We are looking for the right woman or man to support our scientific team as

### **Product Manager – Mycotoxins (m/f)**

*Getzersdorf (Austria) / Job #10761*

#### **These are the tasks we trust in you:**

- Product management and strategic marketing for the product line "Mycotoxin deactivation"
- Support of product strategy for the Mycofix® product line and ensures implementation in the market
- Oversee product line life cycles from strategic planning to tactical activities.
- Product management coordination with the processes R+D, P+P, and S+M
- Work with cross-functional and regional teams to develop product positioning and customer service opportunities.
- Conduct market analyses; monitor and evaluate trends, market share and match features and benefits to ensure competitive sales approach.
- Ensure and conduct training of sales team, technical sales managers and distribution channels
- Product presentations at conferences, for key accounts and sales team
- Preparation of commercial articles, technical bulletins and marketing material
- Develop and implement strategic objectives aligned with each Region

#### **In order to leave your footprint, you need the following skills:**

- Passion for and interest in animal nutrition
- Success and business focused plus 100% team spirit
- Educational background in the agribusiness (MSc or PhD) with min. 7-10 years of working experience, preferably in product management, sales and marketing, animal science and/or as veterinarian
- Excellent command of English
- An in-depth understanding of the marketplace including customers/producers
- Ability to present ideas effectively and communicate well with peers and all levels of management
- A business minded manager with a broad scientific knowledge base who is able to set priorities, delegate responsibilities, and meet timetables leading to the attainment of goals.

#### **We are Pioneers, Partners and Performers. That means for you:**

- 100% of immediate trust
- Exciting and challenging global tasks with up to 30% travel time
- An enterprise in a group of companies with strong sales and growth during the past 30 years
- Top-notch teams and leading-edge technology
- Well-established, developing and new markets
- Unique company culture, broad diversity and flat hierarchies

The minimum collective salary required for this position is EUR 1.939,- gross per month (full-time). The actual payment depends on professional experience and qualifications.

At **BIOMIN** we harness the power of science to support animal health and performance. By applying state-of-the-art and proprietary technology we deliver natural, sustainable and profitable solutions to the livestock industry. For over 30 years we have pioneered innovative solutions for mycotoxin risk management and gut performance. BIOMIN is part of ERBER Group.

Are you ready to leave your footprints with us at BIOMIN?

We are looking forward to your online application: [Product Manager - Mycotoxins \(m/f\) / Job#10761](#)

Questions? Please contact Ms **Kai Lie CHU**, +43 2782 8030, [www.biomin.net](http://www.biomin.net)

## Leave your footprint with us