



# Where do Product Managers have the more effective products and services in their portfolio?



**Romer Labs** is a leading provider of diagnostic solutions for food and feed safety. With pioneering research & development as well as a global sales network, we have grown consistently for 30 years. Romer Labs is part of **ERBER Group**.

Are you ready to take overall responsibility as a product expert, a sparring partner for our sales and R&D teams, and an advocate for our customers? Then you are the right person to join our team.

## **Product Manager Food & Feed Safety Diagnostic Solutions (m/f)**

Getzersdorf (Austria) / Job#12161

### **These are your tasks and responsibilities:**

- Develop the strategy for the mycotoxins product group and ensure strategy implementation in the market
- Oversee product life cycles from strategic planning to tactical activities and global product launches
- Develop new products and redesign existing products in close cooperation with R&D based on market and customer needs
- Work with cross-functional and regional teams to develop product positioning and customer service opportunities
- Conduct market analyses and monitor competitors and trends to ensure a competitive market approach
- Coordinate beta-testing, approval and validation studies (GIPSA, AOAC, AFNOR, etc.)
- Ensure and conduct product trainings for sales teams, technical sales managers and distribution partners
- Prepare product presentations and demonstrations and present our products at conferences and trade shows

### **In order to leave your footprint, you need the following:**

- Strong educational background in biochemistry, food chemistry, biotechnology, or similar
- Working experience, preferably in product management, science or sales and marketing, esp. experience with rapid testing methods (e.g. ELISA, LFD) is highly desired
- First experience with mycotoxins would be of strong advantage
- Ability to present ideas effectively and communicate well with peers and all levels of management
- High proficiency in English (speaking and writing)

### **Our culture: Pioneers, Partners & Performers. That means for you:**

- 100% of immediate trust
- Exciting and challenging global tasks with up to 30% travel time
- Top-notch teams and leading-edge technology
- Unique company culture, broad diversity and flat hierarchies

Do you have what it takes to develop the future stars in our portfolio?

We are looking forward to your online application:

[Product Manager Food & Feed Safety Diagnostic Solutions \(m/f\) Job#12161](#)

Questions? Please contact Ms. **Melanie ZORN**, +43 664 8859-5641, [www.romerlabs.com](http://www.romerlabs.com)

## Leave your footprint with us