At **BIOMIN** we harness the power of science to support animal health and performance. By applying state-of-the-art and proprietary technology we deliver natural, sustainable and profitable solutions to the livestock industry. For over 35 years we have pioneered innovative solutions for mycotoxin risk management and gut performance. **BIOMIN** is part of ERBER Group.

To further secure our rapid growth we are looking for the right woman or man to fill our vacant position as

PRODUCT SPECIES MANAGER - SWINE/POULTRY (M/F)

THAT'S HOW YOU SUPPORT OUR PRODUCT MANAGEMENT TEAM:

- Product management and strategic marketing for the product line "Animal Nutrition/Feeding Solutions"
- Prepare product strategy for Premixes and Specialities and ensures implementation in the market
- Product Management coordination with the processes R+D, P+P and S+M
- Work with cross- functional and regional teams to develop product portfolio/positioning and customer service opportunities
- Develop and implement strategic objectives aligned with each region
- Conduct market analyses monitor and evaluate trends, market share and match features and benefits to ensure competitive sales approach
- Ensure and conduct training of sales team, technical sales managers and distribution channels, ensure product documentation
- Product presentations at conferences for key accounts and sales team
- Preparation of commercial articles, technical bulletins and marketing material

ARE YOU READY? THAT'S WHAT IT TAKES TO LEAVE REAL 'FOODPRINTS' AT BIOMIN

- · Passion for and interest in animal nutrition
- · Success and business focused plus 100% team spirit
- Educational background in agriculture or veterinary medicine with strong focus on animal nutrition
- Min. 5 years of working experience, preferably in product management, animal science and/or as veterinarian
- · Fluent English is mandatory
- An in-depth understanding of the market including customers
- Excellent communication skills and the ability to get people on board
- A business minded manager with a broad scientific knowledge base who is able to set priorities, delegate responsibilities and meet timetables leading to the attainment of goals

OUR CULTURE: PIONEERS, PARTNERS AND PERFORMERS – THIS MEANS FOR YOU:

- Exciting and challenging global tasks (scientific congresses and conferences, internal and external events, publications,...)
- Responsibility for your product line and freedom to act within your field of expertise
- Unique company culture, broad diversity and flat hierarchies
- Here are some more good reasons to work for us.

WHAT ELSE TO KNOW?

- Reference Number: 403
- · You will be based in Getzersdorf (Austria)
- Your type of employment: 38.5 hours/week, full-time, permanent contract
- Based on your classification in our ERBER Group career model, your professional experience and your qualification, we offer you an attractive total compensation package starting at € 50.000 gross p.a. (full-time incl. fix and variable components)



Are you ready to leave real 'foodprints' with us? We are looking forward to your online application.

You have questions? Please contact: Ms Sanja POLOJAC, +43 2782 803 0
Or visit our website: www.biomin.net

Leave your foodprint with us









